

Date: July 30, 2013

8:00 am—Continental Breakfast  
9:00 am—Diversity Panel Discussion  
11:30 am—International Lunch  
1:00 pm—CE Class-3 HR RE Legal Issues:  
"Foreign Byers and Sellers What You  
Should Have To Know"  
1:00 pm-CE Class-3 HR Fair Housing  
"Understanding Diversity"

SouthEast Valley Regional  
Association of REALTORS® Office  
1363 S Vineyard, Mesa, AZ 85210

Registration is **Free**: Sign-up at  
<http://www.surveymonkey.com/s/GL2T7VY>



**DIVERSITY DAY EVENT**

# Understanding Different Cultures For The Real Estate Professional

This Panel of Experts From NAR Recognized Diversity Groups will discuss Demographics, Future Population Projections, Buying Habits, Advocacy Efforts, Specialized Loan Programs and Housing Opportunities for all of our Diverse Cultures in Arizona.



**John Yen Wong**  
Founding Chair, AREAA  
Better Homes & Gardens  
Real Estate Mason McDuffie  
San Francisco, CA



**Gail Buck**  
National Board Member,  
NAHREP  
Broker/Owner  
Gail Buck Realty  
Maricopa/Pima Counties



**Sindy Ready**  
National Recording  
Secretary  
WCR  
RE/MAX Excalibur  
Realty, Scottsdale, AZ



**Janet L. Kane CAE,**  
CIPS, RCE  
Chief Executive  
Officer, SEVRAR  
Moderator



**Donnell Spivey**  
National President-Elect  
NAREB  
Exit Spivey Professional  
Realty  
Ellicott City, MD



**Gabe Urias**  
2013 President-Elect,  
HAREP  
Realty Executives  
Phoenix, AZ



**Eric Axelson**  
National Director,  
NAGLREP  
Kurfiss Sotheby's  
International Realty  
Philadelphia, PA



## Foreign Buyers and Sellers What You Should Have To Know

3 Hours Real Estate Legal Issues

Instructor—Mike Abel



Join us as popular instructor and Greystone Title Agency's Vice President and Independent Corporate Counsel, Mike Abel, takes an in depth look at the risks of foreign ownership in the U.S., and the risks to the Realtor in misinformation. Mike is not only a great instructor, but he is also Corporate Counsel at Greystone Title Agency. If you haven't been to one of Mike's classes before, you are in for a treat!

*"Very helpful- Thanks for going the extra mile with information relevant to the actual day to day practice!"*

*"Loved Mike's class and look forward to more of his classes!"*

*"Great class. Good information. Mike is a great presenter."*

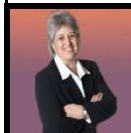
*"Great job. Good Communicator!"*

This free class is sponsored by:  
Greystone Title Agency  
Shane Sauer, Business Development Manager  
Greystone Title Agency, Southeast Valley Branch  
Phone: 602-826-6140  
Email: [ssauer@greystonetitle.com](mailto:ssauer@greystonetitle.com)



## Understanding Diversity 3 Hours CE—Fair Housing

Instructor—Theresa Barnabei



Understanding Cultural Diversity In Your Business Combining research and excerpts from the book of the same name, this class is designed to help you broaden your horizons of this world. It is in the learning of what we don't know that makes us stronger, more professional, more aware and more fair. Come play and have fun and learn more about the diversity of the world that affects us every day in our business. Guaranteed you will be glad you came to this class!

Theresa Barnabei is the CEO & Owner  
Of Course Creators, Tucson

Loving being a national speaker and trainer. Combining 14 years of corporate experience, 12 years of classroom instruction and training and 7 years of management and personnel motivation. Living her dreams as a self-made entrepreneur. Inspiring and sharing her knowledge and talents everyday! Inspiring others to live their dreams! Bringing new ideas and constructive improvement to other people's professional lives.



This Event has been Brought to YOU by a Generous Grant from the NAR Diversity Committee Awarded to The SouthEast Valley Regional Association of REALTORS® a Ad in COOPERATION with the following Organizations, Arizona Chapters: Women's Council of REALTORS®; The Asian Real Estate Association of America; The National Association of Hispanic Real Estate Professionals; The National Association of Real Estate Brokers; The National Associations of Gay & Lesbian Real Estate Professionals; and The Hispanic Association of Real Estate Professionals